SANDHAR CONNECT

Growth. Motivation. Better Life

April 2018



Index

From the desk of Jayant Davar		
	04	
Auto Expo Components Show 2018		
Know Your Units	11	
Visits@Sandhar	14	
Highlights@Sandhar	18	
Celebrations @Sandhar	20	
Reward & Recognitions	26	
Training @Sandhar	27	

From the desk of Jayant Davar



My Dear Friends,

Wish you all a very successful New Financial Year!

For us at Sandhar, the New Financial Year 2018-19, brought Happy Tidings. Our Initial Public Offering was successful with the issue being oversubscribed by 6.23 times. The company made a debut on the Bombay and National Stock Exchanges on April 2, 2018. I take this opportunity to Congratulate and Thank all the members of Sandhar Family for working hard and making this possible. This historic moment marks the beginning of our new journey. The addition of myriad shareholders in our family calls for a greater focus and effort to achieve our desired Goals.

I would also like to express my gratitude to the Investors especially Anchor Investors and Investment Bankers & Advisors for their support which was essential for the success of our IPO.

In February, we had participated in the Auto Expo Components Show held at Pragati Maidan, New Delhi. Our stall located in Hall 12A, and measuring 239 meters square in size was done up in an Indian Theme to showcase the fact that we are an Indian Company that supplies high quality products to leading Indian and Global OEM's. I am happy to say that our intent and effort was applauded by one and all.

Happy Reading!

Warm Regards, **Jayant Davar**



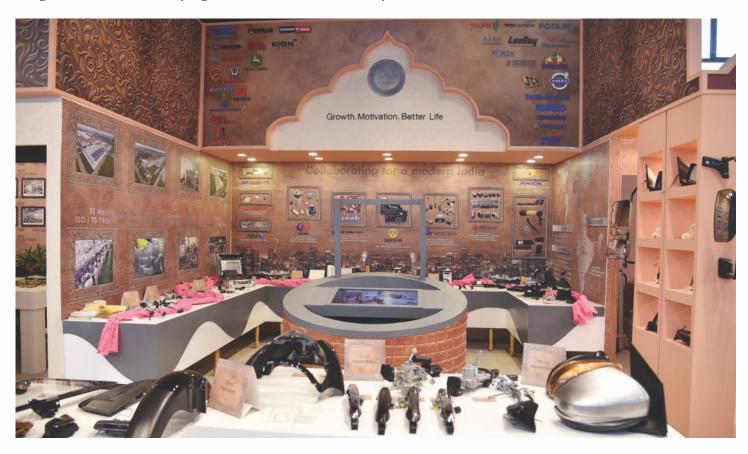
Auto expo components 2018 kick started with resonance in Pragati Maidan on 8 Feb, 2018. The four days long extravaganza displayed myriad of people and even greater business potential and interests towards the ever growing automotive industry. Theme of the show "Innovation Driven by Excellence" was befitting. It gave an unparalleled podium for domestic and global opportunities in innovation and technology.

Sandhar, showcased its journey since inception in 1987 in a stall measuring 239 meter squares. Stationed in Hall 12 A, the stall was all decked with Flowers, Bandhinis and Rangoli. Theme chosen was Indian and it synchronized well with the musical show and the vivid Indian set-up. Motifs depicting traditional Indian designs were used to accentuate the perforated walls, typically known as Jaali walls. Dummy wells were used which showcased Sandhar's corporate film to onlookers. Bamboo chairs typically known as mooras were put up for sitting. Contemporary day podiums were used to amplify the overall beauty of stall.





Monuments on display in posters epitomized that Sandhar's products, just like our age old memorials are built to last. Indian dances, pottery and weaving were also exhibited through various posters. Chandeliers and aesthetic lanterns were hung that underlined the royal grandeur of the stall. Olden days bulbs were also lit.



Mud Diyas were used to display the small components manufactured by us. Our entire product range was displayed strategically to highlight the various technologies that we have. There was a separate section dedicated for forthcoming products like rear parking system; AVN Panels and switches; wiper blades, fuel pumps, filters and motors; Gear shifters and parking brake handles etc. Another section which attracted lot of visitors was for innovative products developed by our inhouse research and development wing the Sandhar Centre for Innovation and Development, that showcased Key less technology for two-wheelers, CBS, stand lock for two-wheelers, auto dimming mirror for four wheelers, EVAP system etc.



































































In line with the Indian Theme, employees looked dapper in their traditional maroon Nehru Jackets. No customer, business partner, potential ally or any visitor was left unanswered or unattended. The guests were left with nostalgia of olden days' hospitality when they were served kulhad chai, with traditional Indian snacks like kachori, Matthi, Rewari/Gajjaks, peanuts.



Sandhar's unusual theme entwined with the soothing highs and lows of classical music called for profound crowd. Unique fusion of tradition and modernity propelled many business meetings, networking and relations beyond. To spellbind the intellectual crowd with intricacy and delicacy of theme, live rangoli of fresh flowers was fashioned as well.





Sandhar's stall called for wide spread acknowledgement and admiration from organizers and visitors alike.

Contributed By Ms. Ankita Bhardwaj

Know Your Units

Sandhar Automotives, Bommasandra

Sandhar Automotives, Bommasandra was established in 2004 & is spread over AN AREA OF 19,448 sq. meter. It has lush green belt of 4400 sq. meter which is watered with monthly 610 KL of treated STP water.



The unit has a strong workforce of 350 people who are dedicated towards the manufacturing of Locking System and Vision System. It supplies to some of the leading OEM's like TVS Motor Company, Royal Enfield, Daimler India, Ashok Leyland, Tata Motors Ltd., TAFE etc.





















The manufacturing facility is equipped with, mirror plate manufacturing, injection moulding, key biting & key milling. The unit has an installed capacity of manufacturing 15,000 lock sets, 10,000 Fuel Cock Assemblies, 30,000 Mirror Assemblies and Metal Fuel Filler per day. It has IATF 16949 -2016, ISO 14001-2015 certification and aims to achieve ISO 45001:2018 by fourth quarter of fiscal year-2018-19.













Know Your Units

Sandhar Automotives, Bommasandra also has an internal laboratory to simulate the field conditions, to test and improve the product quality, reliability and performance in order to enhance customer satisfaction. The unit is capable of doing calibration of gauges and instruments internally. This helps in increasing efficiency as well.





Improvement Initiatives

In order to meet the needs of the changing market scenario, the unit has started some key initiatives with support from TVS Motor Company Ltd under the aegis of Mr. Takaishi San (TPM Consultant from Japan). 'Total Productivity Maintenance' is one of the initiative taken under this umbrella.



Another initiative was the implementation of Zero Defect Zero Effect (ZED) concept in the month of April, 2017. Under the programme each and every employee in the unit have been trained to use their five senses in day to day activities to closely monitor the manufacturing process to eliminate causes of defects in the assembly lines. For seamless working, WAR room has been created so as to have daily meetings related to ZED. Poka Yoke is also used to eliminate rejections.





Know Your Units

A part from routine work, employee engagement is given equal importance in the unit. Chess, carom, Volleyball competitions, festival celebrations, Yoga day, Environment day, health check-up camps, blood donation camps are few activities which are organized for the employees.











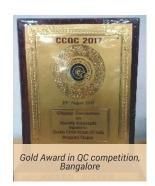




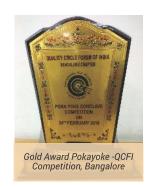




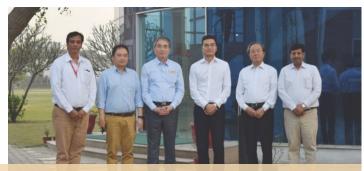
SAB has won awards and laurels in Quality Circle & Poka Yoke Competitions organized by QCFI & NCQC at different locations.











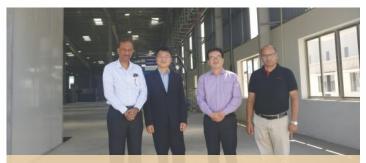
Mr. Min Soo Sung (President) & Mr. Young Keun Oh (Executive Vice President) from Kwangsung Corporation of Korea visited Sandhar Automotives, Gurgaon, JEM Division and Sandhar Components, Behrampur



UPES VISIT: - Students of UPES (a petroleum institute from Dehradun) visited Sandhar Automotives, Gurgaon on 16th March, 2018 & were addressed by Mr. Niraj Hans (Chief Operating Officer).



FARIDABAD INDUSTRIAL ASSOCIATION (FIA) VISIT:-33 Delegates representing 12 different industries from Faridabad Industries Association (FIA) visited Sandhar Automotives, Gurgaon on 24th January, 2018. Discussions were carried out on different best practices such as VSME, ZED, SSDC etc. along with plant visit.



Mr. Byung Sun Ahn (VP BHL TFT), Mr. Sung Joon Kim (DGM- Operation Strategy) from DOOSAN BOBCAT visited Cabins & Fabrication Division, Oragadam for Supplier Audit on 5th March, 2018



Godrej Visit:- On 10th January, 2018 Mr. Rahul Kulkarni (DGM-Purchase) & Mr. Bharat Bhushan (Manager-Purchase) visited Sandhar Automotives, Haridwar to understand the manufacturing process of the company.



On 22[™]March, 2018, students from CII Institute of Logistics (CIL) a part of CII (Confederation of Indian Industries)visited Sandhar Automotives, Bommasandra to know about certified programs related to Logistics, Supply chain Management and Shipping Management.



Students from Noida Technical University visited Sandhar Automotives, Dhumaspur on 17th February, 2018.



Whirlpool Team visited Sandhar Components, Pune on 9th January, 2018.



Ms Sylvia Toma from CTS United States visited Sandhar Components, Pune on 14th February, 2018 .



Management Students from Smt. Shanti Devi College of Management & Technology, Rewari and First Year B. Tech/B.E. students from BML Munjal University, Gurgaon visited Sandhar Technologies Limited- Bawal II on 6th March, 2018 and 24th March, 2018 to gain insights on the manufacturing process as a part of their Industrial Visit Program.



Doosan-Bobcat Team of Mr. Byung Son Ahn(V.P BHL TFT), Mr. Sung Joon Kim (DGM Operation Strategy & TFT Member) visited MAG ENGINEERING on 24th January, 2018



ELGI Purchase Head Mr. Srinivasan visited MAG ENGINEERING on 30th January, 2018



Caterpillar Team of Mr. Arun Hedwig (Category Manager), Mr. Raghavendra Reddy (Global Purchase Manager), Mr. Ian R Frewer (Global Category Buyer), Mr. Madavan Srirangam (Supervisor), visited MAG ENGINEERING on 8th March, 2018 for regular review.



Mr. Jungmo Park (Asia SD Director - Volvo) along with his team of Mr. Senthil Kumar (Mgr. – P&SM- volvo) and Mr. Jaydeep Sagare (GM- P&SM- volvo) visited MAG ENGINEERING on 11th April, 2018 and also planted Saplings in the premises.



KOBELCO SOUTH ASIA Team of Mr. Rakesh Rosan (Manager – Kobelco India), Mr. Hiraoka (Manager – Kobelco Japan), Mr. Amit (Dy. Mgr – Kobelco India), Mr. Kitafuji (TCMSA QA Head – Kobelco), Mr. Shoji Tada (KCMJ QA Head – Kobelco), Ms. Thanyarat Noepnplod (KCMSA QA – Kobelco), Mr. Montri Thi-Amart (KCMSA QA-Kobelco) visited Cabins & Fabrication Division, Pune on 20th February, 2018



Team of Mr. Sanjay Gaigawale, Mr. Sachin Pawar and Mr. Jon Pope (Pope Design) from MAHINDRA visited Cabins & Fabrication Division, Pune on 7th March, 2018



Team of Mr. Jiang Cai (Mgr SCM – Liugong China) & Mr. Chandrashekhar Patle (DGM Purchase – Liugong) from LIUGONG INDIA PVT. LTD visited Cabins & Fabrication Division, Pune on 14th March, 2018



JCB UK Team of Mr. Nick Swift (Director – JCB UK Engg.), Ms. Laura Atkins (Programme Manager – JCB UK) and Mr. Vijay Kumar (Sr. Manager-Purchase JCB) along with Mr. GJ Singh (Business Head – CFD) visited Cabins & Fabrication Division, Pune on 20th March, 2018.



KOBELCO THAILAND Team of Mr. Montri Thi-Amart (KCMSA QA-Kobelco), Mr. Kristha (KCMSA QA – Kobelco) and Mr. Amit (Dy.Mgr – Kobelco India) visited Cabins & Fabrication Division, Pune on 7th April, 2018

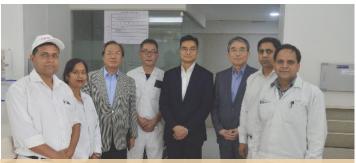


Mr. Karan Chhawchharia (Sr. Mgr Purchase) from TATA HITACHI visited Cabins & Fabrication Division, Pune on 7th April, 2018



Ms. Sylvia Toma (Global Purchasing & Supplier Dev. Director) from CTS CORPORATION along with Mr. R K Malik (COO – Sandhar Components, Pune) visited Cabins & Fabrication Division, Pune on 7th April, 2018





Mr. Min Soo Sung (President) & Mr. Young Keun Oh (Executive Vice President) from Kwansung Corporation, Korea visited Sandhar Technologies Limited- Bawal II,
Sandhar Technologies Limited - Pathredi



CATER PILLAR Team of Mr. Ian Frewer (Global Category Buyer- CAT), Mr. Madhavan – Supervisor (Global Purchasing - CAT), Mr. Ashok Kumar (Global Buyer - CAT) visited Cabins & Fabrication Division, Oragadam to review the plant progress on 12th March, 2018



Mr. Bagavathy Appan (Head-India Purchasing) with his team from JCB visited Sandhar Technologies Limited-CFD-Jaipur on 9th March, 2018 to have a look on the progress of the plant.



Mr. Kaushal Maroo (Asst. VP-DSP Black Rock Investment Managers Pvt. Ltd.) visited Sandhar Technologies Limited-CFD-Jaipur on 2nd February, 2018.



Mr. Bala N. (VP & Head India Purchasing) with his team from JCB visited Sandhar Technologies Limited-CFD-Jaipur on 24th March 2018 to understand the processes and to have a look on the progress of the plant.



Mr. Michael Hyde (AVP- Assembly) along with JCB Team visited Sandhar Technologies Limited-CFD-Jaipur on 12th March, 2018 to have a look on the progress of the plant.



KOBELCO Team of Mr. Sugimoto Yuji (Purchase – KCMJ), Mr. Shoji Tada (KCMJ QA Head – Kobelco), Mr. P.Balaji (DGM – Kobelco India), Mr. Rambaksh Bhalavi (Kobelco India) visited Cabins & Fabrication Division, Oragadam to inspect for inspection of New Line and Plant Audit on 23rd February, 2018. Subsequently the new line was certified.

Highlights@Sandhar

Kobelco Line Inauguration at CFD, Oragadam



Mr. Kinoshita, Director - Senior Managing Executive Officer Kobelco, Japan was welcomed by Mr. G J Singh Business Head Cabins and Fabrication Division.



Mr. Iwamitsu (Managing Executive Officer – Kobelco, Japan), Mr. Kinoshita (Director- Senior Managing Executive Officer Kobelco, Japan) and Mr. Nishida (Director - KCEI), cutting the ceremonial ribbon during the inauguration.



The Kobelco line was Inaugurated by the senior members of Kobelco on 21st March 2018. With this the production has commenced. Seen in this picture from L-R: Mr. Kimura Hiroshi (Kobelco, Japan), Mr. Sugimoto Yuji (Kobelco, Japan), Mr. P.Balaji (DGM – Kobelco, India), Mr. R M Shrivastva (Unit Head –CFD), Mr. Deepak Kacker (VP – Kobelco, India), Mr. GJ Singh (Business Head – CFD), Mr. Kinoshita (Director- Senior Managing Executive Officer Kobelco, Japan), Mr. Iwamitsu (Managing Executive Officer – Kobelco, Japan), Mr. Nishida (Director- KCEI), Mr. Yoshida Yu (Kobelco, Japan), Mr. Yoshizawa Yuta (Kobelco, Japan), Mr. Rakesh Rosan (Manager – Kobelco, India)

Highlights@Sandhar

Sandhar Debut on Bombay Stock Exchange

Listing is once in a lifetime opportunity for any unlisted company, hence it becomes a ceremonial activity. This ceremony heralds the arrival of the Company on the stock exchanges.

For Sandhar this ceremony was held at Bombay Stock Exchange (BSE), Dalal street, Mumbai on 2nd April 2018 commencing from 9:00 am. The ceremony was attended by media, stock brokers, prospective investors, Investment Bankers and Company management, which included Chairman, MD and his family members. There was a huge gathering of over 70 people in the International Convention Hall which used to be a trading floor of the exchange, before trading went fully electronic, was the place where the whole ceremony took place. It is important to mention that BSE has several symbolisms for wishing good luck for an entry of the Company into the Capital market. One of them is a famous "Charging Bull" which signifies the force, energy, optimism about the future. Another one is the famous "Gong" which signifies the arrival of the company into the stock market. On Listing day shares start trading on exchanges from 10:00 am onwards and before that these are traded in special pre-open session from 9:00 am to 9:45 am, to determine the price of the share.





Our ceremony was of no exception. The program started with National Anthem followed by address of the gathering by Managing Director of BSE, our Chairman, our MD and Investment bankers. Mementoes representing the "Key" to growth, motivation and better life, were presented by the Company to all the intermediaries involved in the whole process as an appreciation for all the support rendered in this journey. BSE also presented the Memento of "Gong" and "Charging Bull" as their best wishes to the Company for its new journey into the Capital market.





Our MD and Chairman Giving the memento to the Mr. Chauhan MD & CEO Bombay Stock Exchange.



At 9:59 am countdown began for listing of the Company's Shares and at exact 10:00 am the Ringing of Gong took place with wooden hammers by the Chairman, MD and their family members. With this status of our Company changed from unlisted to listed!!

Contributed by Ms. Charu Khatri

International Women's Day, 2018

Sandhar Technologies Limited, Corporate Office; Sandhar Components, Attibele; Sandhar Automotives, Haridwar; Sandhar Automotives, Gurgaon; STL-Pathredi; Sandhar Automach, Attibele; Sandhar Automotives, Dhumaspur; STL-Lyssen Division; Sandhar Components, Pune; Sandhar Components, Behrampur and Sandhar Automotives, Bommasandra observed International Women's day on 8 Mar 2018.

As a part of a larger community, women joined hands and celebrated their day, cut the cake and played rejuvenating games like passing the parcel, musical chair, tug of war, hand-wrestling, balloon popping etc. Rangoli competitions were organized in some units. The program ended cheerfully with the prize distribution.





















Long Service Award

The Long Service Awards were presented to employees with minimum service of 5 years in Sandhar Components, Manesar. The Awards were given by Chief Operating Officer, Mr. Niraj Hans.



Annual Function at Sandhar Automotives, Gurgaon

Sandhar Automotives, Gurgaon celebrated its Annual Function with complete enthusiasm. From dance to music, everyone participated with great energy. Children of associates and staff enthralled the audience with their performances. The function was concluded with souvenirs being presented to employees.









Ram Navmi Celebration at Sandhar Components, Attibele

Ram Navami is a Hindu festival which marks the birth of Hindu lord Rama. As ritual follows, Sandhar Components, Attibele celebrated Rama Navmi on 26th March 2018. All the employees and contractual associates were included. Butter milk and snacks were given as refreshments.



Vivid Colours of Holi

The festival of Holi is celebrated after the full moon. It is synonymous with harvest and prosperity. It also commemorates the mythological tale of Prahalada emerging un-harmed from flames after being drawn into it. People celebrate this spectacular festival by colouring each other with different shades and hues. Sweets are also given. The same was organized in Sandhar Technologies Limited, Sandhar Automotives, Gurgaon, Sandhar Components, Pune, Sandhar Automotives, Bommasandra, Sandhar Cabins and Fabrication Division -Pune and MAG Engineering.



















Family Visit

Sandhar Automotives, Haridwar organized family visit for one of their employee, Mr. Jitendra Kumar Rathore. Bouquets were presented to the family members. Tea, snacks and lunch were arranged and shown around the plant.



Safety Month

The purpose of creating teams is to provide a framework that will increase the ability of employees to participate in planning, problem solving and decision making to better serve customers. To ensure everyone works in harmony, a safer work place is necessary. In order to achieve this, Sandhar Technologies Limited, STL-Pathredi and Sandhar Automotives, Haridwar, MAG Engineering and Cabins and Fabrication Division-Pune observed Safety month in March in their respective units.











Medical Camp

There is no doubt when we say Health is Wealth. Keeping the same in mind, Sandhar Components, Attibele and Sandhar Components, Bommasandra organized a medical camp for its employees.





Gudi Padava

Gudi Padava is a spring time festival which marks the beginning of Hindu traditional New Year for Marathis. It is commonly celebrated in Maharashtra with much zeal and enthusiasm. Sandhar Components, Pune observed Gudi Padava on 18 Mar' 18 to commence new year.



Northern Region Sports Day

Sandhar Annual Sports Day (Northern Region) for the fiscal year 2017-2018 was held in Sandhar Components, Behrampur on 8 Apr 2018. Teams displayed immense solidarity and played with sports man spirit. Cricket, Kabbadi, Tug of War, athletic races were few games to be named. It gives us immense pleasure to share details of the result-

CRICKET		
Position	Unit	
Winner	Sandhar Components, Behrampur	
Runner Up	Sandhar Components, Manesar	

KABADDI			
Position	Unit		
Winner	Sandhar Automotives, Dhumaspur		
Runner Up	Sandhar Tooling Pvt. Ltd.		







TUG OF WAR		
Position	Unit	
Winner	STL, Bawal, Plant II	
Runner Up	Sandhar Components, Behrampur	





Family Day @ Sandhar Automotives, Haridwar

Sandhar Automotives, Haridwar celebrated their Family Day on 10th March 2018 in which families of all employees were invited to unit. The celebration began with the lamp lightning ceremony followed by opening speech of Unit Head Mr. S.P Kamboj & COO- Automotives Vertical head Mr. Niraj Hans. Kids, staff and associates mesmerized the audience with their singing and dancing talent. Associates also presented a skit on the theme 'Beti Bachao, Beti Padhao'. Long Service Awards, Best Attendance Award, Maximum Kaizen Award were also distributed.













Rewards and Recognition

Sandhar Technologies Ltd, Pathredi won the prestigious Gold award in the category of Delivery from Honda Cars India Ltd. They also bagged the silver Award in the category of Spare Parts for Quality, Cost & Delivery from Honda Motor India Pvt. Ltd. *Congratulations!!!*









Mr. Kenichi Takashima (President & CEO, Honda Motor India Pvt. Ltd.) and Mr. Inder Mohan Singh (Parts & Divisional Head, Honda Motor India Pvt. Ltd.) gave the Silver award to Mr. Jayant Davar (Co- Chairman & MD Sandhar) and Mr. Prabodh Kumar (Business Head Honda Car Division)



L to R: Mr. SK Chobey (GM), Mr. Rajnish Gupta (Sr. Vice President) & Mr. Chandra Shekhar (Dy. Manager) with Mr. Niraj Hans COO Sandhar Automotives and Mr. Sunil Pipil Unit Head Sandhar Automotives, Gurgaon

Honda Siel Power
Products Ltd presented
the Business Excellence
award for Best Practices
for the year 2017-18 to
Sandhar Automotives,
Gurgaon.

Trainings@Sandhar

Training on Team Building & Time Management



Training on Time Management and Team Building was conducted by Unit Head Mr. Sunil Kumar Pipil at Sandhar Automotives, Gurgaon for staff members & production supervisors.

Training on Risk Analysis



A training on risk analysis commonly known as risk management was delivered by Mr. Arun Sharma at Sandhar Automotives, Gurgaon.

Training on Quality Issues



Training on 'Quality Issues' & 'Timely Resolution' was given by Unit Head Mr. Sunil Kumar Pipil to all staff members & Associates of Quality Assurance department at Sandhar Automotives, Gurgaon.

First Aid Training



Training on first aid encompassing animal bite, electric shock, fractures, road accidents, heart attack, bleeding, bandage making, burns and recovery positions was held at Cabins and Fabrications Division, Pune. The training was conducted by Dr. Vispute of Sai Seva Hospital.



'LPG leakage detection and LPG Storage' Training was organized at Cabins and Fabrication Division, Pune. The training included safety measures to be followed in case of LPG Storage and LPG leakage detection. The training was conducted by our supplier Super Gas.



Corporate Office:

Plot No. 13, Sector – 44, Gurgaon – 122 002, Haryana, India, Tel: +91 124 451 8900 Website: www.sandhargroup.com, E-mail: enquiries@sandhar.in