# Connect

Growth. Motivation. Better Life

January 2018



Republic Day Special

#### Index

From the desk of Jayant Davar	03
Know your units	04
Training @Sandhar	08
Celebrations @Sandhar	12
Visits@Sandhar	14
Reward & Recognitions	20
Highlights@Sandhar	22

#### From the desk of Jayant Davar



My Dear Friends,

Greetings on the occasion of the 69th Republic day of India. May our country continue to grow and may all of us prosper.

The quarter October to December has been very important for us. I am extremely pleased to share that we have recently added a new member to the Sandhar family- Daeshin. On 18th December 2017, we signed a joint venture agreement with Daeshin Machinery Ind. Co. Ltd. South Korea to manufacture and supply Gear Shifters and Parking Brake Levers to the Indian automotive OEM's. In another major development we have filed the IPO papers with SEBI for approval and we are very hopeful of getting the same. The construction of Sandhar Daewha and Sandhar Amkin manufacturing facilities in Manesar, Gurugram is going on in full swing. The trial productions are likely to start by the end of first quarter of next financial year.

The last three quarters have been good for us and I request all of you to continue the good work in the last quarter as well. Your sincere efforts ensured that we won appreciation from our customers and professional bodies. I take this opportunity to congratulate Sandhar Automotives Gurgaon for successfully completing the 1st CII ACMA ZED cluster journey and also bagging the Best Performing Cluster company award from ACMA during the 3rd ACT Summit held at Pune.

I would like to reiterate the fact that Sandhar connect is a communication platform that allows you to share the unique developments and achievements with the entire Sandhar family. So it is my request that all of you should proactively share the news from your units along with good quality pictures with the editorial team in time every time. Some units are just not there. I hope to see their contribution as well in the forthcoming issues.

Wish you all the best! Happy Reading

Warm Regards, Jayant Davar

#### **Know your units**

#### Sandhar Automotives, Haridwar

Sandhar Automotives, Haridwar was established in 2010 & is spread over 19,448 sq. mt. area. It is also known as Mini Sandhar as this plant houses all the production processes of Sandhar under one roof.



It has a 500 strong work force and manufactures & supplies Locking System, Vision System, Press & Fabricated Parts, Sheet Metal Parts & its assemblies & Plastic Parts to some of the leading names in the industry.













It has ISO: TS 16949 Certification with the target of achieving IATF 16949:2016 by Q1 (2018-19), ISO14001:2015 by Q2 (2018-19) & ISO 45001:2018 by Q2 (2018-19).

The manufacturing facility is equipped with aluminum die casting, zinc die casting, powder coating, paint shop, mirror plate manufacturing, injection molding, CNC Bending, key biting & key milling and has an installed capacity of 15,000 locksets, 12000 Fuel Cock Assy., 30000 Mirror Assy., 25000 Fabricated Parts & Bracket Assy., & 12000 Metal Fuel Filler per day.





























#### **Know your units**

In order to meet and exceed the customer needs , the unit has started some key initiatives like ZED, VSME , SCOPE and implemented PLC in the lock assembly line

The ZED cluster members focus is on producing a zero defect product with zero effect on the environment. The VSME members are working towards a smooth flow of material from their suppliers. As an endeavor under SCOPE (Supplier Certification on Part Excellence) the whole unit is aiming to deliver self validated quality parts to HMCL.





A model line for Lock assembly with PLC through online sensors has been established to monitor the poka yoke used and hourly production achieved. This system ensures optimum utilisation of resources and timely action in case of any fault detected in the assembly line at any stage. The monitoring is done through systems installed in the beginning of the assembly line and in office of the Unit head. The unit gradually plans to implement this system across all its production lines.





The Employee Engagement and extra curricular activities are high on agenda to ensure low burn outs and high motivation. For this they organize sports competitions, celebrate various festivals & occassions, organise Health Check Up Camps and recognise the good work done by employees through Kaizen , 5S and long service awards..

















Sandhar Automotives Haridwar strongly believes in making its contribution towards the improvement in our environment. For this they regularly undertake tree plantation and maintain a lush green belt of 4400 sq. meter which is watered using treated STP water. They have also installed clean air emission system to reduce the particulate matter originating from the paint shop & powder coating plant. The plant has also installed the solar plant to reduce its burden on the grid and contribute towards the national solar mission initiative.







Since its inception Sandhar Automotives Haridwar has won many recognitions from professional bodies like QCFI & CII.

#### Training@Sandhar

#### IATF-16949

Training Session on IATF-16949 was organized by Sandhar Automotives, Bommasandra and Sandhar Automotives, Pune. Participants had to appear for an examination in the end to get the certificate of Internal Auditor.







## VSME Training review for Suppliers

On 9th Nov, 2017 Sandhar Automotives, Gurgaon organized a Visionary Small and Medium Enterprise (VSME) Training review for Suppliers. Review was done by Mr. Deep Chandra Pandey.

## Assessment By ASDC

ASDC Officials Mr. Anil Tondon & Mr. Banerjee conducted an Initial assessment in Sandhar Automotives, Gurgaon on 11th Nov, 2017 for establishment of Sandhar Skill Development Center affiliated to ASDC (Automotives Skill Development Council). This center will train the Operators for Assembly Operations and certify them.



#### **VLCI**

VLCI (Visionary Learning Community of India) Teachers Training program was conducted in Sandhar Automotives, Gurgaon from 18th Dec, 2017 to 23rd Dec, 2017. A total of 14 teachers participated, out of which 4 were from Sandhar Automotives. They have been certified by JICA/CII as qualified teachers for teaching VSME subjects in India.



#### **VSME**

Awareness session on VSME Map & 3S Map was conducted by Mr. J.H Appadurai (General Manager-Commercial & Business Planning-SAG) for two days at Sandhar Automotives, Haridwar. A total of 15 people participated in it.



#### **ZED**

Training session on ZED (Zero Defect Zero Effect) was conducted at Sandhar Automotives, Gurgaon in the month of January.



#### Training@Sandhar

#### **APQP**

The APQP / NPIP training session was conducted in Sandhar Cabins and Fabrication Division, Pune on 20th Dec, 2017 by Mr. Rajendra Patil (BSI Group India Pvt. Ltd).



#### **Industrial Safety**

The HR Team and Safety Committee members of Sandhar Cabins & Fabrication Division, Pune conducted a session on Industrial safety for the Company Associates and Contractual Associates.



#### **Team Building**

Training on Team work comprising of team buliding exercises and sessions was conducted at MAG Engineering for shop floor employees.





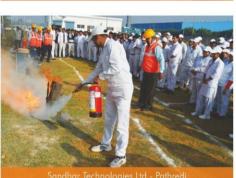
## First Aid & Safety

First Aid and safety training was organized at MAG Engineering for the shop floor Employees.

#### **Fire Safety**

Knowledge & Preparation are the key to effective response in case of workplace fires. Fire drills help prepare employees to respond quickly, calmly, and safely in case of fires. The Fire safety training and Mock Drills which are a regular feature in sandhar were conducted at various units.







#### **Money Management**

A wealth app Help desk was organized at Sandhar Components, Attibele on 24th Nov, 2017 and at MAG Engineering on 25th Nov, 2017. The objective was to help employees understand the benefits of effective money management and how to practice money management





#### Celebration@Sandhar

#### **Quality Month Celebration**

The month of November is recognized internationally as the World quality month. It is believed that this phenomenon emerged in Japan which has been celebrating the Quality month since the 1960's. The purpose of World Quality Month is to promote the use of quality tools in businesses and communities with the aim of reducing mistakes and producing quality products. Some units of Sandhar celebrated this month by initiating discussions on quality, organizing trainings and competitions and recognizing efforts that were directed towards producing better quality products. Some glimpses:









#### Kannada Rajyotsava

Kannada Rajyotsava was celebrated at both the units of MAG Engineering. This day is celebrated to commemorate the birth of state of Karnatka.





#### **Makar Sankranti**

Sandhar Components Pune Celebrated the festival by distributing Sweets and organizing some fun events.



## Republic Day Celebration

Different units of Sandhar celebrated the Republic day by Hoisting the Tricolour in the factory premises. Some glimpses of the event:













#### **Lohri Celebration**

Like most other festivals in India, Lohri is also related to the agricultural activities of the farmers. It marks the harvesting season in Punjab and the end of the winter season. On the day of the festival, with the setting of the sun, the bonfire is lit with people singing and dancing to the tune of Lohri songs. The munching of seasonal goodies like popcorn, reori, peanuts and sugar cane forms an integral part of the celebration. Fistfuls of these goodies also find their way into the fire, as an offering to the Sun God, the giver of all life. Some of our units celebrated this festival.







#### Visits@Sandhar



















Mr. Krishna Chopra (DGM – Material Planning) & Mr. Girish Kesu (AM- Material Planning) from JCB at Cabins and Fabrication Division, Pune.





Mr. Periasamy (Sr. V. P. Quality) from TVSM visited Sandhar Automotives, Bommasandra and congratulated the team for achieving high scores in the TVSM quality audit.





Mr. Jayant Davar, during his visit to R & D Center of Daewha Fuel Systems at Incheon, South Korea Seen in this picture with him (from Daewha L to R) -Mr. K. R. Kim Director, Mr. Sung Jin Kwang President, Mr. Hyun Bok Kim President and Mr. Dong Ok You CEO & Chairman





Mr. Ikehira Hiromichi – GM Honda Lock, Japan and his team with our Co-Chairman and Managing Director Mr. Jayant Davar at the Corporate Office.



Komatsu Team of Mr. Jeevaraja (Sr. Engg. Purchase), Mr. C Sundararajan (Advisor To GM Purchase), Mr. Yoshiaki Horio ( Sr. GM and Head Procurement), Mr. Yasuhiro Kawashima (Mgr. Purchase) visited the Cabins and Fabrication Division, Oragadam to review the progress of the plant.

#### Visits@Sandhar





Mr Mark Vukecevic from ASTON MARTIN visited Sandhar Technologies limited, Pathredi to audit the "Manufacturing System" for new business.















Komatsu Team comprising of Mr. Vinoth (Sr. Engg. Supplier QA), Mr. A.E. Jagannath (Sr. Engg. Mfg.), Mr. Jeevaraja (Sr. Engg. Purchase), Mr. T Vignesh (Engg. Logistics Dept.), Mr. Toshiaki Okazawa (Master Technical Support – KOMATSU Japan), Mr. Yozo Ishihara (CAM Group – MFG- KOMATSU Japan) visited MAG ENGINEERING.







#### Visits@Sandhar













Members from Volvo India & S. Korea visited MAG Engineering to explore new business opportunities. Seen in this picture: Mr. G.Anil Kumar, Mr. Janghoon Bang (Lead Engineer, CnOE), Mr. Hagsin Kim (Manager EXC CnOE), Mr. Jongmoon Cho (Director PP EXC-Product Maintenance), Mr. YoungJin Choi (R &D Engineer), Mr. Hakyong Yang (Manager Medium Product Platform, Excavator), Mr. Immanuel (After-market buyer), Mr. Ashish Telang (SD Engineer)

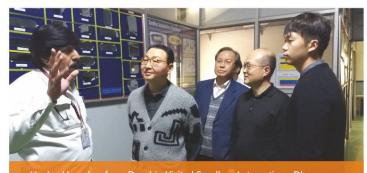




Mr. Jayant Davar, Co- Chairman and Managing Director visited the Cabins



Mr. C Sundararajan (Advisor to GM Purchase) and Mr. Venkatesh (Asst. Mgr. Purchase) from Komatsu India visited MAG ENGINEERING.



Mr. Jay Hyun Lee from Daeshin Visited Sandhar Automotives, Dhumaspur plant to see the processes in Paint shop, Mirror plant & Mirror assembly



Left to Right: Mr. Vinay (Engineering-JCB), Mr. Vijay (Purchase-JCB), and Mr. Vijay (Engineering-JCB) visited Mag Engineering on 24th Jan, 2018.



Mr. Pankaj Aggrawal (AVP-Vendor Development & Leap) along with his team visited Sandhar Automotives, Haridwar. He also planted saplings during his visit.

#### Reward & Recognitions@Sandhar

#### CII National 5S Excellene Awards

Sandhar Automotives, Gurgaon was given a special recognition award during the 2nd CII 5S excellence award function in the manufacturing category on 27th Oct'17





#### CII National HR Circle Competition

The first CII National HR Circle Competition was held from 9 - 10 November 2017, at India Habitat Center, New Delhi for Best Practices in Human Resource Management. Presentations were made by 64 teams in three categories i.e. Management of Change & Excellence in HRM, Most Effective Recruitment, Engagement & Innovative Retention Strategy and Performance Management Training & Development. The competition was further categorized under Large Manufacturing, SME and Service sector. Sandhar Technologies Limited Corporate HR Team participated under Large Manufacturing and was awarded Appreciation Award for Management of Change & Excellence in HRM and 2nd Runner-up award for Most Effective Recruitment, Engagement & Innovative Retention Strategy.











#### **ISUZU** Award

Sandhar Automotives, Gurgaon and Sandhar Automotives, Dhumaspur received a gold award in the category of Quality Excellence from SML ISUZU.

#### Komatsu Award

MAG ENGINEERING was awarded with "Significant Contribution in FY 2016-17" by Komatsu during their Annual Business Partner meet. Komatsu has 153 suppliers and MAG ENGINEERING was chosen as one of the best among them.

#### **ACMA - Act Summit**

Sandhar Automotives, Gurgaon has been awarded with 'Best Performing Cluster Company' by ACMA during its 3rd "ACT Summit" held at Pune on 9th Dec'17.

#### **Best CEO drive & Participation Award**

Sandhar Automotives, Gurgaon added another feather in its cap by successfully completing the 1st CII-ACMA ZED cluster journey of two years. This was appreciated and recognized by CII & ACMA in the ZED Culmination Ceremony held on 5th Dec'17 at Indian Habitat Centre, New Delhi. ZED is an integrated and holistic certification system that accounts for quality, productivity, energy efficiency, pollution mitigation, financial status, human resource and technological depth in both products and processes.

This program has not only helped the team to think differently about Zero PPM but also about Environment safety.





### 10th CII National Competitiveness & Cluster Summit 2017

CII organized its 10th National Competitiveness & Cluster Summit 2017 on 5th & 6th Dec'17 at Indian Habitat Centre, Lodi Road, New Delhi. Various competitions such as Productivity across value chain, Zero Defect Mfg., Zero Effect Mfg., TEI, QCD Improvement through digitization, New Product Development, Supplier Development were held. Sandhar Automotives, Gurgaon won 3rd Prize under QCD Improvement through digitization for its project on Product Quality Improvement in Key Mfg. Cell.



#### 31st NCQC

Quality Circle Forum of India conducted the 31st NCQC at JSS Science and Technology University JSS IT Campus, Mysuru from 30th Nov, 2017 to 4th Dec, 2017. A total of 1758 teams from across India competed in the event. Sandhar was represented by 24 Teams and won 5 Par Excellence, 11 Excellence, and 8 Distinguished Awards! Well done Team Sandhar!



#### Highlights@Sandhar

#### "Exclusive Joint Venture" With Daeshin Machinery Ind. Co. Ltd., Korea

Ind. Co. Ltd., Korea, to manufacture and supply parking brake lever and gear shifters- both manual and automatic to OEMs in India, on the 18th of december 2017.

According to the agreement, both Sandhar and Daeshin shall respectively hold 50% of the equity shares in the newly formed joint venture. In the first stage, Daeshin will send products or stage, the joint-venture will localize the sure this will mean technological Technologies."

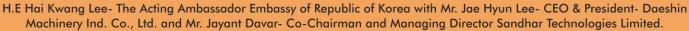
a joint venture with Daeshin Machinery and produce and supply to OEMs in industry, supporting the market with India.

Commenting on the new development, Mr. Jae Hyun Lee, President, Daeshin

Sandhar Technologies Limited, signed parts which are agreed by both parties advancements in the auto component latest technology and innovation."

Mr. Jayant Davar, Co-Chairman & Machinery Ind. Co. Ltd. said, "We are Managing Director, Sandhar happy to be collaborating with Technologies Limited said, "We are Sandhar Technologies Limited in India delighted to announce the signing of to bring our products and technology the JV Agreement with Daeshin to the Indian market. The auto industry Machinery Ind. Co. Ltd which will is on a growth trajectory with the entire enable us to further strengthen our sector, along with the auto components presence in the auto ancillary industry segment, expected to see positive sub-parts to the joint-venture to in India. By expanding our product advancements in the coming years. We facilitate the joint-venture's production portfolio, the Joint Venture will enable look forward to being a part of this and supply to the OEMs. In the second us to support a bigger market. We are growth story with our partner Sandhar















Sandhar Technologies Ltd. (Cabins & Fabrication Division – Pune) has started Direct Export of Excavator Cabins to JCB China.



Sandhar Technologies Ltd. (Cabins & Fabrication Division – Pune) has started Export of Next Generation Excavator Cabins to JCB UK.



A New CNC Laser -4 kw (Make Amada) was Installed in Cabins And Fabrication Division Pune on 04.01.2018







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